

AGRICOPTER

LAPE

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To replace manual pesticide spraying with safer and faster drone spraying

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CHALLENGES WITH MANUAL SPRAYING

- Health Hazard : 10,000 farmers hospitalized every year due to pesticide poisoning (The Hindu)
- **Over-spraying : 1.4 times** the actual required amount of pesticides are sprayed yearly
- Time consuming: 2-5 hours per acre (Silsoe research institute)
- Lack of awareness : 99.5% farmers uneducated about optimum dosage and safety measures (NCIPM – National Centre for **Integrated Pest Management**)



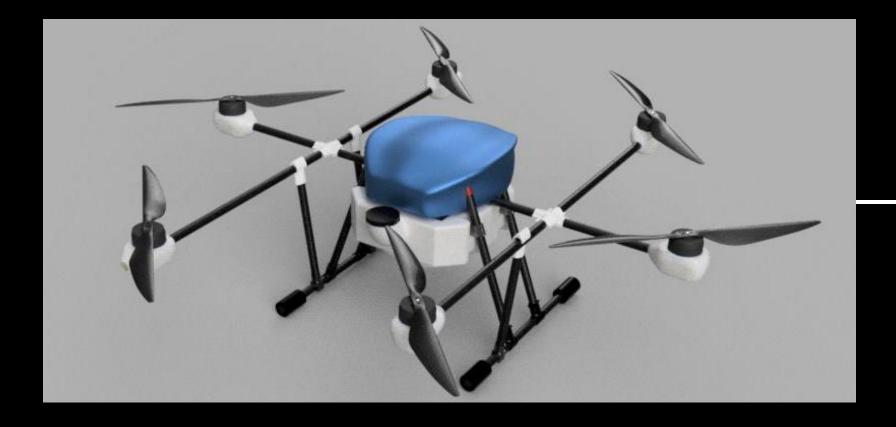
*Source: Times of India



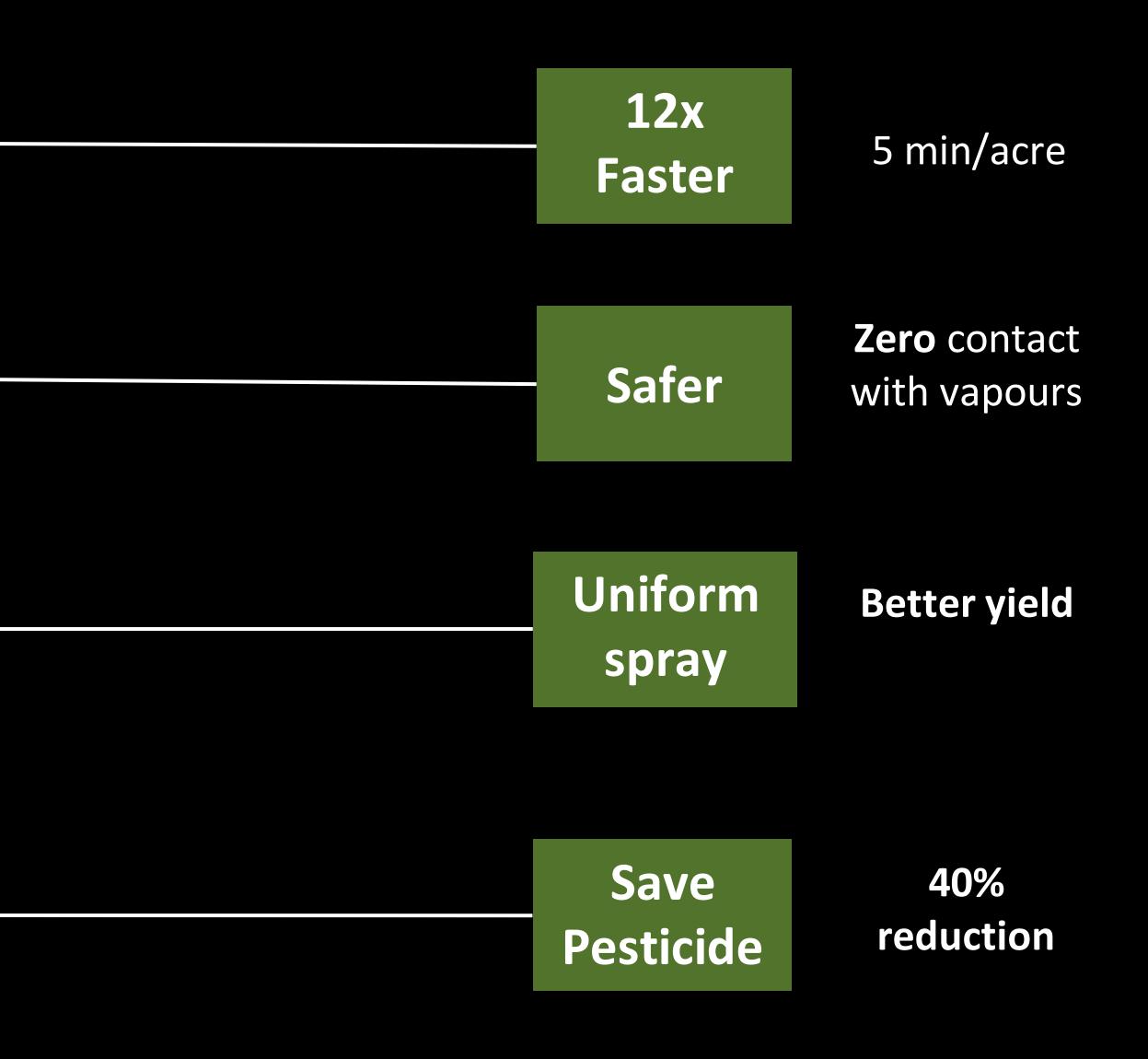
Spraying without protective gear



THE SOLUTION



Capacity: 10L tank Flying: Autonomous Pesticide: 5L/acre Time: 5 min/acre Flying time: 15 min Power: Battery



OUR INNOVATION

Other drones



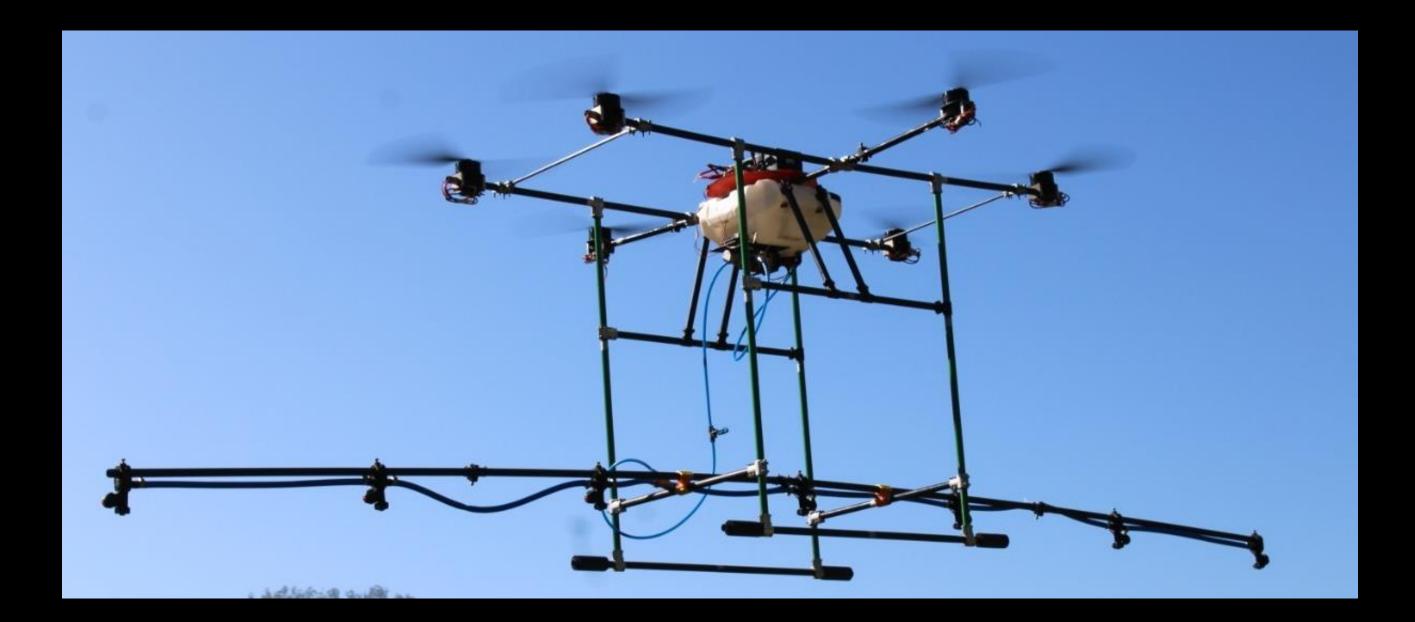
- Side drift and vortex drift
- Spray drops evaporate before touching canopy in Indian conditions
- Obstacles hazard like trees and poles due to manual/autopilot flying
 - Regular (50L/acre) or low-volume (10L/acre) spraying of pesticide

Agricopter



- Proprietary spraying unit mechanism to minimize these effects
- Ideal droplet size achieved through novel spray configuration
 - Completely autonomous 360 degree obstacle avoidance system
- Very low volume spraying 5L pesticide per acre

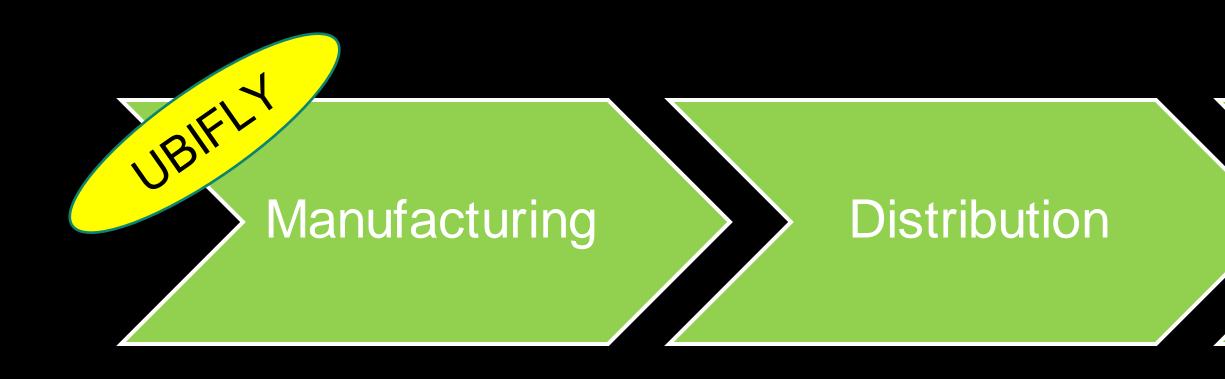
FUNCTIONAL PROTOTYPE





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BUSINESS STRATEGY



We will manufacture drones

> Sell drones to distributors

Train distributors

Local businesses to sell our drones.

Target customer for sales: Large farmers 1. Service Providers

2.

Service

Will provide spraying services.

Target customer for sales:

- 1. Small farmers
- Medium farmers 2.

HOW IT WORKS **SERVICE OPERATIONS**

5

Technical Training

Setting up local service centers by providing drones and technical training needed

Central Ground Station

Taking spraying requests from farmers and planning operations accordingly

2

1



Autonomous Smart Spraying

Aerial spraying with completely autonomous functionalities

Path Planning

4

Pilot will set up a predefined flight path for the drone

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3



Trial in Tea Plantation



CUSTOMER ENGAGEMENT

Pilots planned with:

Rice cultivators

Corn plantations

Tea plantations

Cotton cultivators

Participated in International Textile Machinery Exhibition (ITME), Ethiopia, Feb 2020



THE TEAM

Prof. S. R. Chakravarthy: Aerospace Dept. & NCCRD, IIT Madras **Pranjal Mehta: B.Tech (2019), IIT Madras Biswajit Behera:** B.Tech (2016), IIT (BHU), Varanasi **Ramakrishna NG:** Engineer turned agri-entrepreneur, Bangalore Vishnu M: E&C engineer (2015), Anna University, Chennai Niranjan: Mechanical engineer (2014), Tamil Nadu Sambhav Jain: 2nd year UG, Mechanical engineering, IIT Madras

Currently seeking funds for commercialization

For business enquiries: pranjal@eplane.ai

WHAT OUR **STAKEHOLDERS SAY**

"No way for us to check plant health and take necessary action. We spray more than required as a result of manual inefficiencies."

– Aniyan Thomas

Farmer, Kerala

"Spraying is very time consuming. It takes us 6 hours to spray my 2 acre land.

– Bharat Patil,

Farmer, Alwar, Rajasthan

"Over-spraying of pesticides is a pressing real world issue. New and innovative technology offers a promising way to tackle this problem."

- Sandhya Seetharaman,

RuTAG, IIT Madras

"Identification of diseases in certain areas of the field is impossible for our labourers. We have no option but to spray the entire field with pesticides every single time. Farmers in Punjab will be very happy to welcome new technologies in our farms and believe they can work miracles for us."

– Sandeep Verma,

Farmer, Punjab

"Regions around Chennai are currently facing a situation where the agriculture labour force is starting to decrease. There is a severe lack of cheap labour, and the cost of spraying is going north of Rs. 400 per acre. Lack of labour also implies delays in spraying, which has resulted in large crop losses over the past few years. Spraying of fertilizers through drones can prove to be highly promising."

– Mr. Karthik,

MCRC, Chennai

"Regular surveying is an absolute necessity in a situation where over 30% of crops are lost every year. "

> - Siddharth Dialani, Founder, LeanAgri Solutions, Pune

